

Igor P

Middle Salesforce Architect. AppExchange Developer

SUMMARY

- 5 years of experience in strong technical solutions to solve business problems - Building Architecture for Salesforce Sales Cloud and Salesforce Community Implementation. Salesforce DevOps - Demonstrated experience in implementing Innovative and strategic CRM solutions for Health Care, High-Tech, and Manufacturing Industries - Salesforce Certified Developer Platform 1 & Salesforce Certified Platform App Builder - Available ASAP

TECHNICAL SKILLS

Main Technical Skills	Salesforce Apex, Salesforce Visualforce, Salesforce Apex Test classes, Salesforce SOQL/SOSL, Salesforce Lightning Framework
Programming Languages	Java, JavaScript
Salesforce Ecosystem	Salesforce Apex, Salesforce Apex Test classes, Salesforce Lightning Framework, Salesforce SOQL/SOSL, Salesforce Visualforce, SOQL, SOSL
Databases & Management Systems / ORM	SQL
UI Frameworks, Libraries, and Browsers	CSS, HTML

EXPERIENCE

Salesforce Developer

09.2015 - current

- Provided technical recommendations for the integrations and the features implementation
Defined naming convention and coding standards for the team.

- Designing and implementing technology solutions across different industry sectors.

- Collaborating across multiple functional/ technical teams to deliver a project.

- Working on Agile projects.

- Integration of other systems to the Salesforce platform
Strong willingness to progress and adapt within a fast-paced business and influence others to maintain course

- Communicating with clients on a business level and translate business needs into a technical and functional solution.

- Helped the team to define and design the integrations between Salesforce and other systems for different business requirements (Orders+ Shipment records).

- Implemented different types of integration and custom features

- Model and understand the business processes

- Implement an appropriate advanced workflow: allowing the exchange of different types of documents between different actors



Developer

Updated on: March 8, 2026

Relationship

upstaff.com/profile/005075-020453-igor-p-salesforce-architect-appexchange-

Java Developer

09.2013 – 09.2015

- Backend Development(Java, Maven, Spring, SQL, JSP, JSTL, junit, Log4j)
- Frontend Development(JavaScript, jQuery, CSS3, Bootstrap, HTML5)

Technical Lead, Salesforce SAP integration

8 months

Description: Salesforce CRM and SAP integration health check and improvement

Responsibilities:

- Full cycle of technical leadership activities, aimed at developing an application for sending mass emails and based on Salesforce
- Requirements gathering: defining use cases, functional needs, and requirements
- Creation, finalization, and approval of Business Requirements Document
- Elaboration and approval of Solution Maps and Use Cases
- Conducting iterative reviews of functionality using Agile methodology
- Incorporating feedback and preparing an application for testing
- Preparation, execution, and facilitation of UAT

Environment: Apex, Git, GitLab, Visualforce, Lightning, JavaScript, jQuery, SOQL, REST, Bulk API

Technical Lead, Smart Duplicate Manager. App developed for AppExchange

6 months

Responsibilities:

- Full cycle of technical leadership activities, aimed at developing an application for sending mass emails and based on Salesforce
- Requirements gathering: defining use cases, functional needs, and requirements
- Creation, finalization, and approval of Business Requirements Document
- Elaboration and approval of Solution Maps and Use Cases
- Conducting iterative reviews of functionality using Agile methodology
- Incorporating feedback and preparing an application for testing
- Preparation, execution, and facilitation of UAT

Environment: Apex, Git, GitLab, Visualforce, Lightning, JavaScript, jQuery, SOQL, REST, Bulk API



Technical Lead, Salesforce integration with “Marketplace”(Customer’s custom web-app). Salesforce CRM Implementation

2 years

Description: Developing 2-way integration between Salesforce Accounts, Opportunities standard objects, and Booking custom object with “marketplace” web application. The application allows handling updates to records from both sides. If a record is created or updated on Salesforce Side, the change is pushed to “marketplace” and vice versa. Transitioned salesforce users from Salesforce Classic to Salesforce Lightning. Built a lightning page to allow to easily manage tasks as per defined filtering parameters.

Responsibilities:

- Requirements gathering: defining use cases, functional needs, and requirements
- Creation, finalization, and approval of Business Requirements Document
- Enhance application functionality to be Lightning ready
- Preparation, execution, and facilitation of UAT
- Plan and perform all necessary validations including verifying of 3rd party components and services

Environment: Apex, Git, GitLab, Visualforce, Lightning, JavaScript, jQuery, SOQL, REST, Bulk API

Technical Leader, Beauty Fashion Salesforce Customizing

1 year

Description: Defining customer’s business processes, gathering requirements, and building Salesforce Environment which fits Beauty fashion Business. Building custom form using Salesforce Sites, which will create a pre-order record in the pre-order object. In case the user filled the form partly and left it for later – it will show him partly completed form so he could complete it.

Responsibilities:

- Requirements gathering: defining use cases, functional needs, and requirements
- Creation, finalization, and approval of Business Requirements Document
- Elaboration and approval of Solution Maps and Use Cases
- Conducting iterative reviews of functionality using Agile methodology
- Incorporating feedback and preparing an application for testing
- Preparation, execution, and facilitation of UAT

Environment: Process Builder, Apex, Visualforce, Lightning, JavaScript, jQuery, SOQL, REST

CERTIFICATION

Salesforce Certified Developer Platform 1

Salesforce Certified Platform App Builder



EDUCATION

Kharkiv State University, Ukraine, Engineer's Degree, Process engineer

2003-2009

