

Hiring software engineer as easy as calling a taxi.

# Oleksii P.

## Project Manager

### SUMMARY

- A highly skilled manager with 8+ years in various managerial roles involving analytics, project management, B2B/B2C customer relationship management, IT infrastructure planning.
- Upper-intermediate English.
- Available ASAP.

### SKILLS

<b>Main Technical Skills</b>	Project management methodologies
<b>Soft Skills</b>	Relationship Building
<b>Other Technical Skills</b>	Empathy, Exceptional Verbal, Market Analysis, Presentation Skills, Project Scheduling, Software proficiency, Strategic planning abilities

### EXPERIENCE

#### Project manager, Jupser (Outsourcing IT company)

09/2021 - 11/2021

##### Responsibilities:

- Define project scope, objectives, staffing, resources, and deliverables.
- Development of backlogs, workflows, user stories.
- Managing project documentation in Confluence.
- Maintain communication with project stakeholders and manage expectations.
- Develop and present reports on project progress.

#### Project manager/Business Development Manager, Softico

10/2020 - 09/2021

##### Responsibilities:

- Searching and meeting with IT integrators from 8 different countries.
- Conducting product presentations and webinars for partners and end-users.
- Organization and assistance in conducting projects for the implementation of software solutions.
- Development and implementing projects in cybersecurity.

## **Product manager/Key account manager, Agency of Industrial Marketing**

01/2019 - 10/2020

### **Responsibilities:**

- Developing new analytical products in cooperation with IT department.
- Perform product demos to customers.
- Secured high-value accounts through consultative selling, effective customer solutions and promoting compelling business opportunities.

## **EDUCATION**

### **Automation of technical processes, NTUU "KPI"**

09/2008 - 06/2013

### **Architecture, Kyiv National University of Construction and Architecture**

09/2005 - 12/2007

## **CERTIFICATES**

### **Scrum: Advanced (10/2021 - Pr)**

PMI® Registered Education Provider Certificate No: AcxeiZIyjqqTRKqUTPpxX8dMPuMF

### **Project Management Foundations (08/2021 - Pr)**

National Association of State Boards of Accountancy (NASBA) Certificate No:  
Aduf8MIaNnCDDkhQyHIR0hzt371P

