

Oleksii P.

Senior Project Manager

SUMMARY

- A highly skilled manager with 8+ years in various managerial roles involving analytics, project management, B2B/B2C customer relationship management, IT infrastructure planning. - Upper-intermediate English. - Available ASAP.

TECHNICAL SKILLS

Main Technical Skills	Project management methodologies
Soft Skills	Relationship Building
Other Technical Skills	Empathy, Exceptional Verbal, Market Analysis, Presentation Skills, Project Scheduling, Software proficiency, Strategic planning abilities

EXPERIENCE

Project manager, Jupser (Outsourcing IT company)

09/2021 - 11/2021

Responsibilities:

- Define project scope, objectives, staffing, resources, and deliverables.
- Development of backlogs, workflows, user stories.
- Managing project documentation in Confluence.
- Maintain communication with project stakeholders and manage expectations.
- Develop and present reports on project progress.

Project manager/Business Development Manager, Softico

10/2020 - 09/2021

Responsibilities:

- Searching and meeting with IT integrators from 8 different countries.
- Conducting product presentations and webinars for partners and end-users.
- Organization and assistance in conducting projects for the implementation of software solutions.
- Development and implementing projects in cybersecurity.

Product manager/Key account manager, Agency of Industrial Marketing

01/2019 - 10/2020

Responsibilities:

- Developing new analytical products in cooperation with IT department.



- Perform product demos to customers.
- Secured high-value accounts through consultative selling, effective customer solutions and promoting compelling business opportunities.

EDUCATION

Automation of technical processes, NTUU "KPI"

09/2008 - 06/2013

Architecture, Kyiv National University of Construction and Architecture

09/2005 - 12/2007

CERTIFICATES

Scrum: Advanced (10/2021 - Pr)

PMI® Registered Education Provider Certificate No: AcxeiZlyjgqTRKqUTPpxX8dMPuMF

Project Management Foundations (08/2021 - Pr)

National Association of State Boards of Accountancy (NASBA) Certificate No:
Aduf8MlaNnCDDkhQyHIR0hzt371P

