

Dainis

Senior Blockchain/DeFi/FinTech Product Manager

SUMMARY

- IT project director and startup founder passionate about the banking, fintech, blockchain industries.
- Results-driven Product Manager with forward-thinking approach centered on company success and competitive growth.
- Record of success in building successful teams and managing different type of project to the market launch.
- Experience on working with DeFi, NFT, dApp, Crypto related project and platform launches over highly volatile market within cross-functional teams.
- Successfully launched fintech startup and also managed Scrum development team in largest Sweden Bank data warehouse unit.
- 7+ years of experience in IT.
- Advanced English.

TECHNICAL SKILLS

Main Technical Skills	DeFi, NFT
Data Analysis and Visualization Technologies	ETL
Databases & Management Systems / ORM	Data Warehousing, SQL
Industry Domain Experience	Banking, retail
Methodologies, Paradigms and Patterns	Agile, Scrum, SOAP
Project Management & Administration	Business planning, Development cycle management, Marketing strategies, Project Management, ROI, Scrum Master
Platforms	CMS
BlockChain and Decentralized Software	Dapp, DeFi, NFT
Collaboration, Task & Issue Tracking	Jira



EXPERIENCE

Founder - Director, Blockchain Company

2021-06 - Current

Responsibilities:

- Team leadership with the successful launch of a start-up.
- Mitigated costs while collaborating with vendors to manage inventory items.
- Trained and managed a team of developers and discussed issues to provide resolution and apply best practices.
- Led, built, and owned backend services and infrastructure to power core blockchain-based products.
- Defining and implementing both - long and short-term strategies and roadmap for blockchain-based services and products.
- Successfully launched four local NFT projects with dApp functionality for the local artists and the largest Baltic Airline company.
- The leadership of cross-functional teams by Agile methodology.
- Pitching a blockchain service to institutional clients.
- Defining vision, strategy, and creative methods of moving products to market.
- Management of sales and marketing team to align with project predicted milestones.

Director of Technology, Berlitz

2021-01 - Current

Responsibilities:

- Authored wide-ranging roadmaps, determining how technology would be integrated into business operations for maximum return on investment (ROI).
- Successfully managed implementation of new technological improvements resulting in increased efficiency such as online classroom video lessons function, chatbot/live chat solution, major incident management, server data migration project, and more.
- Provided leadership and implemented improvements for the IT technical support department.
- Coordinated work of cross-functional teams from development to marketing.
- Owning the technology product life cycle from market research, problem identification, building the plan for solution implementation, and managing product delivery.
- Interacting directly with corporate customers to identify the problem or need.

Founder, Private limited Company

2019-02 - 2021-03

Responsibilities:

- Started this project with a co-founder due to my passion for the fintech, payments industry, and willingness to expand experience and knowledge outside the daily work routine.
- Successfully launched an online fintech platform to the market.
- Fulfilled own idea of creating an online platform that automatically connects e-commerce merchants and relevant payment gateway companies and payment processors.



- Designed and implemented a fully custom CMS backend system to manage sales leads for each employee to automate commission payouts.
- Managed recruitment process of sales, marketing, and vendors.
- Organizing development work, communicating with banks, financial institutions, eCommerce industry companies, and related fintech companies to launch new business partnerships and to establish project growth.

Software Engineer - Scrum Master, AS Swedbank

2018-09 - 2020-12

Responsibilities:

- Modified existing data warehouse database processes and datasets to correct coding errors, overall performance improvement.
- Produced high-standard database solutions to meet stability, reliability, performance metrics, and business rules.
- Maintained complex SQL queries, views, and stored procedures in a multi-database environment with little supervision.
- Designed and created ETL code installations, aiding in transitions from multiple data sources to the data warehouse.
- Facilitated Scrum framework – sprint planning, backlog grooming, daily scrums, sprint reviews, and sprint retrospectives.
- Collaborated with product owners, team members, technologists, and other scrum masters to define solutions and drive progress.
- Successfully coordinating development work for cross-functional international teams from 4 different countries of 14 people.
- Ensuring that cross-functional team understands the need for clear concise product backlog items.

Integration Manager - Technical Support Specialist, AS Rietumu Bank

2016-09 - 2018-09

Responsibilities:

- Followed up with clients to verify optimal customer satisfaction following support engagement and problem resolution.
- Assessed system hardware and software and suggested modifications to reduce lag time and improve overall speed.
- 1st and 2nd level Technical support to company clients and employees.
- Explained technical information in clear terms to non-technical individuals to promote better understanding.
- Created support documentation that empowered and enabled the user community to extend skills, leverage system features, and find resolutions to questions without intervention from the support team.
- Lead for new payment gateway companies integration process to a processing center.
- Work on a test environment with new services and test specific changes in real-time processing systems before going live (SOAP messages, database table updates, etc).
- Investigating, optimization, and automation of different company IT processes (JIRA tasks, SQL queries, reports).



IT Project Manager, SIA ITIndustry

2014-05 - 2016-09

Responsibilities:

- Closely collaborated with project members to identify and quickly address problems.
- Demonstrated familiarity with the latest hardware, software, and networking technology, as well as industry trends.
- Communicated with executive team and CEO to maximize development efficiencies and resolve technology issues.
- Released multiple virtual reality interior design projects.
- Communicated and made partnerships with business investors and partner companies.
- Delivered new IT infrastructure solutions to low and mid-level companies.
- Team leadership towards different types of small and medium IT projects.
- Analyzed network security and current infrastructure to assess areas in need of improvement and develop solutions.

EDUCATION

Latvia University of Life Sciences And Technologies - Latvia, Jelgava.

Bachelor of Science: Engineering in Computer Science

