

# Yaroslav L.

## Senior Senior Salesforce Developer

### SUMMARY

- 4,5+ Salesforce.com (Development, Administration, Configuration, Implementation & Support).
- Experience with Agile
- Salesforce.com (Administration, Configuration, Implementation & Support).
- SFDC (Salesforce.com) Sandbox and Production environments.
- Data loader, Workbench, Force.com IDE
- Experience with Accounts, Contacts, Opportunity, Order Management, Leads and Communities
- SFDC integration: Web-Services, SOAP, REST, File integration, FTP
- Reports and Dashboards creation using standard Salesforce tools.
- Experience with databases and with database objects
- Data migration, data mapping and data integration
- Complex problem resolution skills and professional approach
- Fluent English
- Available ASAP

### TECHNICAL SKILLS

<b>Main Technical Skills</b>	Salesforce
<b>Programming Languages</b>	Java, JavaScript
<b>Salesforce Ecosystem</b>	Apex DataLoader, Apex Triggers, Force.com IDE, Lightning Design System, Salesforce, Salesforce Apex, Salesforce API, Salesforce AppExchange, Salesforce Lightning Components, Salesforce Lightning Framework, Salesforce Lightning Web Components, Salesforce Visual Force, SLDS, SOQL, SOSL, Visualforce
<b>UI Frameworks, Libraries, and Browsers</b>	CSS, HTML, jQuery, XML
<b>JavaScript Frameworks</b>	jQuery
<b>Databases &amp; Management Systems / ORM</b>	MySQL
<b>SDK / API and Integrations</b>	API, RESTful API, Salesforce API, Web API

<b>Version Control</b>	Git
<b>Third Party Tools / IDEs / SDK / Services</b>	Intellij IDEA, Sublime Text, WebStorm
<b>Collaboration, Task &amp; Issue Tracking</b>	Jira, Redmine
<b>Platforms</b>	Salesforce
<b>Methodologies, Paradigms and Patterns</b>	SOAP
<b>Operating Systems</b>	Windows
<b>Other Technical Skills</b>	Bulk, Force.com, Force.com DB, Middleware

## EXPERIENCE

### Senior Salesforce Developer

Nov 2019–Mar 2022 (2.5+ years)

#### Responsibilities:

- Worked on lead creation and conversion logic due to business requirements
- Developed Lightning Components, Lightning Web Components, Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application
- Worked with different API's for both incoming and outgoing flows
- Worked with T-SQL and SSIS jobs
- Worked with functional leads to transform and develop new requirements into design, implementation.
- Perform detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com (SFDC) and other Platform based technologies like Visual Force, Force.com API and Web Services. Developed various custom Objects, Tabs, Components and Visual Force pages and Controllers.
- Developed Web Service Callouts from Salesforce to External Applications using SOAP and REST API.
- Triggered interface events by user interactions, which includes Lightning Component framework and also involved in building Lightning Components using the aura framework.
- Worked on integration between Salesforce.com and MS SQL Server database using Kingsway SSIS Salesforce connector

### SFDC Developer , Abbott (Fortune 500 Pharmaceutical)

12/2017 - 08/2018

**Description:** Creating CRM system functionality for Pharmaceutical companies that allows lead to manage medical representatives' activities in offices



throughout the CIS countries.

**Responsibilities:**

- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization
- Worked with various salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Cases, Solutions, Forecasts, Reports, and Dashboards
- Developed and configured various Custom Reports and Report Folders for different user profiles based on the need in the organization
- Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
- Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application
- Designed and developed VisualForce pages based on the business requirements.
- Used the sandbox for testing and migrated the code to the deployment instance after testing
- Provided ongoing SalesForce.com maintenance and administration services including periodic data cleansing, custom objects, and workflow
- Interacted with the Salesforce.com premium tech support team on a regular basis

**SFDC Developer, Yousign**

08/2017 - 12/2017

**Description:** Organize a work between Salesforce and YouSign, legal electronic signature solution.

**Responsibilities:**

- Worked with Lightning components, functions and global variables to embed links to default actions for creating Opportunities, Attachments
- Send document and Contact related information (e.g. First and Last Name, Email) via API to YouSign
- Created Lightning components, duplicate behavior of the pages.
- Summary fields to aggregate data from child records on the parent
- Consulting and developing services for system configuration and development
- Create methods to authorize to Yousign, submit file and create process.
- Development of business logic and its approval with the Clients
- Development of public web-services
- Development of different triggers based on the Client's requirements
- Development of integration between Salesforce and external client's system

**Salesforce integration with 3rd party API (Lightning)**

**Description:** This client delivers elevated outcomes for B2B marketing, sales, and product leaders. We are developing an application for the client that is designed to send information about Opportunities to the client's API, to perform analysis and make forecasts of profitability (sales). We are using VF pages for Salesforce Classic as well as two Aura components here.

**Responsibility:** Developed code and executed programming activities required to meet the requirements. Designing, developing and deploying Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application. Created and managed custom objects, fields, formulas, validation rules, custom workflow, and approval processes. Integration. Created the managed package. Unit testing and bug fixes.



## **Sales Cloud customisation**

**Description:** Sales Cloud setup, developed custom converting process from custom object to Lead and from Lead to Opportunity with ability to convert all related list.

**Responsibilities:**

- Creation objects and relationships architecture
- Adding validation rules, lookup filters
- Writing converting logic using triggers, standard controllers, Lightning.

**Technologies:** APEX, Lightning, APEX trigger.

## **Salesforce Engineer**

**Description:** Automation for Sales Cloud for Enterprise client

**Responsibilities:**

- Implementation of automation using platform out-of-the-box tools like workflows, validation rules, process builder flows.
- Implementation of complex business logic for Sales process
- automation using triggers and REST API
- integrations. Implementation of unit-test for legacy logic.
- Deployments using change sets.

## **EDUCATION**

**Master - Information and computer sciences (Igor Sikorsky Kyiv Polytechnic Institute)**

## **CERTIFICATES**

**Salesforce Certified Platform Developer I**

**Salesforce Administrator**

