VINOD KAMBIRE
Senior Salesforce Developer/Consultant

SUMMARY

An adept Salesforce Developer/Consultant with over 7 years of experience, specialized in Apex, Visualforce, Integration, Aura, and LWC, along with comprehensive expertise in configuring Salesforce.com. Renowned for architectural skills, the engineer efficiently juggles multiple projects and has a proven track record working with Sales, Service, and Finance Service Clouds, with a foundational understanding of Marketing Cloud. Acclaimed for excellent problem-solving abilities, this candidate has garnered recognition through a 'Dreamforce-2018' appearance and was awarded 'Employee of the Year' in 2018. Poised to excel in challenging environments, having gained international exposure during an on-site tenure in Portugal, the engineer's portfolio is complemented by robust technical skills, including Integration with third-party systems (OpenCTI, Twilio, Airtable), proficiency in Process automation, and development of dynamic Lightning components, underpinned by a Bachelor's degree in Computer Engineering.

TECHNICAL SKILLS

Main Technical Skills	Async Apex, Visual Basic, API, Aura, Salesforce Lightning Component
Programming Languages	Java
Salesforce Ecosystem	Async Apex, Salesforce Lightning Component
Databases & Management Systems / ORM	Airtable, Aura, SQL
Amazon Web Services	AWS WorkSpaces
SDK / API and Integrations	API, Plivo, Twilio
Deployment, CI/CD & Administration	Jenkins
Methodologies, Paradigms and Patterns	MVC
Other Technical Skills	Flask-restful, OpenCTI

WORK EXPERIENCE

Salesforce Consultant/Architect, Flame University

Duration: 3 Months (Nov 2017 - Feb 2018)
Summary:

- Flame University is a private, coeducational and liberal education university in India
- The project involved designing the data model and solution architecture to enhance university services

Responsibilities: Design Data Model & Solution, creating chat bot functionality, interactive VF pages for dashboards, admission management, case raising, generating reports using apex charts, creating web services and a community portal for Students and Faculty management.
Technologies: Apex, Visualforce, apex charts

Salesforce Consultant/Architect, Star Autoco

Duration: 12 Months (Mar 2018 - Mar 2019)
Summary: Star Autoco is a company involved in new, used, demo, and rental cars, for which an end-to-end system was developed to manage their Vehicle Inventory, deals, Invoices, and journals.
Responsibilities: Design Data Model & Solution, creating interactive VF page for deals, reports using apex charts, complex triggers for process automation, Lightning components for 360-degree view, onsite requirement gathering and support.
Technologies: Apex, Visualforce, apex charts, Lightning Components

Salesforce Consultant/Architect, Delhivery

Duration: 6 Months (Nov 2019 - May 2020)
Summary: Delhivery, a Delhi based logistic company, strengthens its network across India with the help of Salesforce to improve delivery services.
Responsibilities: Design Data Model & Solution, created lightning compatible visual-force matrix, web services for customer data synchronization, complex apex classes and triggers for process automation, Contract Management and Customer onboarding updates.
Technologies: Apex, Visualforce, Lightning

Salesforce Consultant/Architect, IGT – Ticket

Duration: 6 Months (Apr 2019 - Oct 2019)
Summary: IGT is a US-based company providing machinery and software to casinos, and the Salesforce project was designed to manage their inventory, orders, cases, and change management effectively.
Responsibilities: Design Data Model & Solution, creating lightning components and visual force pages for community case submissions and other custom requirements.
Technologies: Lightning Components, Visualforce

Salesforce Developer, Arbie Properties

Duration: 6 Months (May 2017 - Nov 2017)
Summary: Arbie Properties, a Denmark based company, handles property sales, rentals, and purchases, including integration for lead management and automation processes.
Responsibilities: Developed apex classes and triggers for Invoices and refunds, REST web services for third-party integrations, visual flows for BPM automation, and handled business communication and assignments using JIRA.
Technologies: Apex, Visualforce, REST, Sales Cloud, Force.com

Salesforce Consultant/Architect, Candor Renting / Liqui.do

Duration: 1.5 Years (Sept 2018 - Mar 2020)
Summary:

- Candor Renting / Liqui
- do in Portugal offers renting and insurance of various equipment with Salesforce being utilized for payment and claim management

Responsibilities: Implemented end-to-end processes with Visualforce, triggers, approval processes, and converted JavaScript buttons to lightning, claimed insurance and payments management, and Twilio SMS integration for customer communication.
Technologies: Visualforce, Apex, Lightning, Twilio SMS, Financial Force

Salesforce Consultant, VForce

Duration: 6 Months (Apr 2020 - Oct 2020)
Summary: VForce, a finance lending organization in the US and UK aimed to streamline data cleaning, merging, and migration processes for better Salesforce org management.
Responsibilities: Managed a complete process for data cleaning, merging, and migration from different orgs, SQL server for data transformation, documentation for data mapping and dictionary, and data migration to production.
Technologies: Salesforce, SQL Server

Salesforce Consultant, Sanofi

Duration: 6 Months (Oct 2021 - Apr 2022)
Summary: Sanofi, a European pharmaceutical company, enhanced its Salesforce capabilities with the development of a custom LWC module for offer creation, product categorization, filtering, and search functionality.
Responsibilities: Created an LWC module for creating offers with a multi-screen process that involves product selection, categorization, and filtering with complex logic, and made the LWC reusable for different Salesforce objects.
Technologies: LWC, Salesforce

Salesforce Lead Consultant, Roche

Duration: 6 Months (May 2022 - Nov 2022)
Summary: Roche, another European pharmaceutical company, improved their case management through a Salesforce implementation with custom category and escalation processes.
Responsibilities: Developed an LWC module for custom case management, automation for case escalation, and email notifications for various case-related events.
Technologies: LWC, Apex, Salesforce

Salesforce Consultant/Architect, Various Projects

Duration: Nov 2020 - Oct 2021
Summary:

- Worked on various smaller projects including AppExchange product Textible
- io, which involved diverse Salesforce-related tasks and implementations

Responsibilities: Wide-ranging responsibilities across various Salesforce technologies and custom implementations as per client requirements.
Technologies: Salesforce, LWC, Apex, Visualforce, AppExchange products

EDUCATION

- **Bachelor of Computer Engineering**
  64.33% from Pune University
  Not provided
- **HSC, Maharashtra State Board**
  54%
  Not provided
- **SSC, CBSE Board, Pune**
  78%
  Not provided

CERTIFICATION

- **Salesforce Platform App builder**
  Not provided
  Not provided
- **Salesforce Platform DeveloperI**
  Not provided
  Not provided