# B A
# Expert Microsoft Certified D365 CRM Techno-Functional Consultant

## SUMMARY

Microsoft Certified D365 CRM Techno-Functional Consultant Strong knowledge of the System Development Life Cycle (SDLC) model Proficient in developing web-based applications using C#.Net, Asp.Net, Web services, and MS-SQL Server Experience in project management using Jira Strong interpersonal and communication skills, with the ability to lead a team Proficient in Dynamics 365 CRM, ASP.NET, WPF, Silverlight, C#, MVC, .NET Core, HTML/XHTML, Ajax, jQuery, Angular JS, JavaScript, CSS, Power BI, RDLC, Telerik Reporting, XAML, Microsoft Expression Blend, Web API, WCF, REST, Web Services, SQL Server, LINQ, Entity Framework, SQL LITE, Data migration, Hybrid Mobile App using Telerik App builder, UML, Coding Standards, NopCommerce, DocuSign, and Scrum methodologies.

## TECHNICAL SKILLS

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|---|---|
| **Main Technical Skills** | MS Dynamics 365, MS Dynamics CRM |
| **Programming Languages** | C#, JavaScript |
| **.NET Platform** | ASP.NET, Entity Framework, LINQ, MS Dynamics 365, .NET Core |
| **JavaScript Frameworks** | jQuery |
| **UI Frameworks, Libraries, and Browsers** | Ajax, CSS, jQuery, XAML |
| **Platforms** | QuickBooks, Silverlight, WordPress, Xero |
| **Project Management & Administration** | Retrospectives |
| **Methodologies, Paradigms and Patterns** | Scrum |
| **SDK / API and Integrations** | Twilio, Web API |
| **Third Party Tools / IDEs / SDK / Services** | Web Services |
| **Other Technical Skills** | Data Migration, Team Leadership |

## CERTIFICATION

- **Microsoft Certified D365 CRM Techno-Functional Consultant**
  Certification in Dynamics 365 CRM Techno-Functional Consulting

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# PROJECTS

**1)** **Project Name**: Mulcahy

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Client wanted to extend and customize Dynamics 365 CE and integrate it with MS Business Central, Avalara Tax Solutions, Xpertdoc and Resco mobile app for field service

**Technology**: Dynamics 365 CRM, WordPress, Woo Commerce, Adelante and Twilio.

**2)** **Project Name**: Super Cars

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Client wanted to extend and customize Dynamics 365 Sales CRM with MS CRM Portals
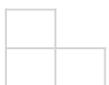
**Technology**: Dynamics 365 CRM, WordPress, Woo Commerce, Adelante and Twilio.

**3)** **Project Name**: Pay Per Week

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Client wanted to integrate the woo commerce and WordPress with Dynamics 365 CRM with Adelante as payment gateway and Twilio as SMS gateway.

**Technology**: Dynamics 365 CRM, WordPress, Woo Commerce, Adelante and Twilio.

**4)** **Project Name**: Quadnet CRM

**Responsibilities:** Requirement Analysis, Development and Deployment

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**Project Description**: Client wanted to extend and customize Dynamics 365 Sales CRM. Import data into Dynamics CRM from Capsule CRM.

**Technology**: Dynamics 365 and Capsule CRM

**1)** **Project Name**: Rentio

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Client wanted to extend, design and customize Nop Commerce. Implement the functionality to sell products on rent. Integrate FedEx and UPS courier services and multiple payment gateways.

**Technology**: ASP.NET Core and Nop Commerce 4.0

**6)** **Project Name**: Statz Solutions

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Client wanted to embed Power BI reports into ASP.NET web application. Assign Power BI workspace to each customer and then load reports and dashboards based on customer login. Create database from accounting system like Xero, Sage One and QuickBooks. So that data can be used to create Power BI reports.

**Technology**: ASP.NET MVC, Azure, Power BI, Xero, QuickBooks and Sage One.

**7)** **Project Name**: Asia Poly Films

**Responsibilities:** Requirement Analysis, Development and Deployment

**Project Description**: Web application to manage the day to day production activities of the poly films which includes creation of Jumbo Rolls, slitting of Jumbo Rolls, create work orders, prepare dispatch list against the work order, track the dispatch till destination, create invoice and waste management.

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**Technology**: ASP.NET Core, Entity Framework Core, Telerik Kendo UI and Reporting, MS SQL Server.

**8)     Project Name**: HR Consultancy Services

**Responsibilities**: Requirement Analysis, Development and Deployment

**Project Description**: With plans to expand their Consultancy Services and Advisory Services to a complete automation process where employees can build strong relationship with their

customers with effective and accurate chain model from the service request to service satisfaction stage where customer should get happy with the service along with the cost and effort in terms of money and time.

They were looking for a system where employees can log and track each and every service step, work progress, activities done/pending, invoicing, support tickets etc. source of information and also employees can build a strong transparency medium with their customers. Sales team can analyses the leads and market opportunities in better manner to create more business and build more customers.

**Technology**: MS Dynamic CRM, MS Partner Center Api, Ribbon Work Bench, CRM plug-in, Windows Forms Application, Send Grid Integration

**9)     Project Name**: **Transport Management System (EUROPE)**

**Responsibilities:** System Analysis, Project Management and Development

**Project Description:** These web application is used for managing the transportation system for the European markets. Application is divided into following modules.

- Planning
- Scheduling
- Invoicing
- Damage Management
- Maintenance
- Lane creation
- Order creation

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**Technology:** Microsoft Silverlight, MS SQL Server, PTV Server, Quintiq Version 1: Developed in Silverlight

Version 2: Developed in Angular

Version 3: Developed in MVC 6 (ASP.NET Core)

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