Andrei T.
Senior Lead Salesforce Engineer

SUMMARY

- Salesforce Engineer with expertise in Apex, LWC, Aura, SOQL, and Salesforce Service & Consumer Goods Clouds
- Experienced in Salesforce platform certifications and Java/JavaScript development, with strong knowledge of Salesforce automation tools
- Skilled in automating business processes, reducing manual work by 60%, and enhancing operational efficiency through custom solutions and integrations
- Experienced in Agile methodologies, Git branching strategies, and scalable architecture patterns, improving development velocity and code quality
- Delivered impactful solutions in retail and consumer goods domains, focusing on case routing, digital signatures, and seamless communication between stakeholders

TECHNICAL SKILLS

Main Technical Skills	Salesforce, Salesforce Apex, Salesforce LWC, Salesforce Service Cloud, Salesforce Platform
Programming Languages	Java, JavaScript
Java Libraries and Tools	Apache Velocity
Salesforce Ecosystem	Apex Classes, Apex Triggers, DML, Salesforce, Salesforce Apex, Salesforce automation tools, Salesforce LWC, Salesforce Service Cloud, SOQL, Visualforce
Databases & Management Systems / ORM	Aura, MySQL Workbench, SQL
Cloud Platforms, Services & Computing	Azure
Methodologies, Paradigms and Patterns	Agile
Virtualization, Containers and Orchestration	Docker Compose
Version Control	Git
Third Party Tools / IDEs / SDK / Services	IntelliJ IDEA, Microsoft Visual Studio Code
Collaboration, Task & Issue Tracking	Jira
Platforms	Salesforce
Other Technical Skills	Conga, DocuSign

WORK EXPERIENCE

Mid-Senior Salesforce Engineer/Lead Salesforce Enginee, Molson Coors GBS

Oct. 2022 - Present

Lead Salesforce Engineer, Salesforce Consumer Goods Cloud Migration and Service Cloud Reimbursement Solution

Sep. 2023 - Present

This project involved refactoring a legacy Salesforce codebase and migrating to Consumer Goods Cloud to enhance operational efficiency. Additionally, a complex solution was developed using Salesforce Service Cloud within a Community Experience Cloud portal guest site to facilitate business reimbursements for distributors, improving communication and service management.

- Led a team to refactor legacy Salesforce codebase under tight deadlines.
- Modularized and optimized Apex and Lightning Web Components (LWC) to reduce DML and SOQL operations.
- Developed a reimbursement solution for distributors using Service Cloud and Community Experience Cloud.
- Implemented modular coding practices and scalable architecture patterns to reduce technical debt.
- Improved development velocity by adopting Agile methodologies and refining Git branching strategies.

Salesforce Consumer Goods Cloud, Salesforce Service Cloud, Community Experience Cloud, Apex, Lightning Web Components (LWC), Agile, Git.

Mid-Senior Salesforce Engineer, Salesforce Automation for Distributor Communications and Sales Planning

Oct. 2022 - Sep. 2023

The project focused on automating email communications with business distributors using an Apex-Visualforce solution integrated with Conga Composer, and streamlining the annual sales planning process with a custom Lightning Web Component integrated with DocuSign for digital signatures, enhancing efficiency and accuracy.

- Developed Apex-Visualforce solution integrating Conga Composer to automate personalized email communications with ~1,000 distributors.
- Built custom Lightning Web Component to streamline annual sales planning and contract execution.
- Integrated DocuSign for secure digital signatures.
- Contributed to business requirements execution and Agile best practices.
- Participated actively in release processes and post-deployment checks.

Salesforce Apex, Visualforce, Lightning Web Components (LWC), Conga Composer, DocuSign, Agile.

Salesforce Engineer Intern/Salesforce Engineer, IBM

Aug. 2021 - Oct. 2022

Salesforce Engineer, Salesforce Service Cloud Optimization for Dutch Hypermarket Chain

Nov. 2021 - Oct. 2022

This project involved designing and implementing optimized Salesforce Service Cloud solutions for the largest hypermarket chain in the Netherlands, focusing on intelligent case routing to reduce incident resolution time and integrating external systems to meet various business needs.

- Designed and implemented intelligent case routing based on agent availability and expertise.
- Developed custom Apex queues for case routing according to business criteria.
- Integrated external systems with Salesforce.
- Created and maintained Lightning Web Components, Apex Classes, Triggers, Batches, and Aura Components.
- Ensured adherence to best practices in custom code and Salesforce automation.

Salesforce Service Cloud, Apex, Lightning Web Components (LWC), Aura Components, Apex Triggers, Apex Batches.

Salesforce Engineer Intern, Salesforce Internship Program

Aug. 2021 - Nov. 2021

Participated in IBM's Salesforce internship program transitioning from Java development to Salesforce technologies. Gained comprehensive Salesforce knowledge, earned Salesforce Certification, and demonstrated high expertise through badges and super badges, leading to promotion to full Salesforce engineer.

- Acquired comprehensive knowledge of Salesforce technologies and use cases.
- Completed over 200 hours of learning and practice, earning 80+ badges and 3 super badges.
- Demonstrated expertise by achieving Salesforce Certification.
- Recognized as top scorer and promoted to full Salesforce developer role.

Salesforce Platform, Apex, Lightning, Salesforce Certification.

EDUCATION

- **Link-Academy**
  Full stack Java development course including Java advanced course (12 months), JavaScript course, SQL course
  Oct. 2020 - Nov. 2021
- **Romanian-American University**
  Bachelor's Degree, Business Management
  Graduated Jul. 2020

CERTIFICATION

- **Salesforce Platform Certified Administrator**
- **Salesforce Certified Platform Developer**
- **Link Academy: Java Developer**

- **Link Academy: JavaScript Developer**
- **Link Academy: Full Stack Developer**