

Maksim P.

Senior Salesforce Engineer

SUMMARY

- With over 15 years of experience in IT, I am a 4X Salesforce Certified professional who is passionate about helping small and medium businesses leverage the power of Salesforce to achieve their goals. I currently work as a Salesforce Administrator and Salesforce Declarative Developer at Anyity, a Salesforce ISV partner that provides Salesforce solutions for various industries and sectors. - At Anyity, I am responsible for managing the Salesforce production org and sandboxes, modifying reports, dashboards, and list views, maintaining data integrity and security, configuring data integration and automation using Flow, Approval processes etc., developing and implementing custom applications, objects and fields. I also have experience in Salesforce Lightning, Sales & Service Cloud, and DevOps center, as well as Agile methodology skills. I am always eager to learn new technologies and best practices, and I am an active member of the Salesforce Trailhead community, where I have achieved the Double Star Ranger rank and multiple Superbadges. - Upper-Intermediate English

TECHNICAL SKILLS

Main Technical Skills	Salesforce
Salesforce Ecosystem	Salesforce
Methodologies, Paradigms and Patterns	Agile
Platforms	CRM, SAAS, Salesforce
Other Technical Skills	SAP ERP

EXPERIENCE

Salesforce Administrator/Consultant6 NAMIRU Solutions, Salesforce Implementation Partner

Jul 2023 - Present (2 months)

Responsibilities:

- Design, build, and deliver tailored solutions for the business using Salesforce and other connected technologies
- Provide day-to-day administration, troubleshooting, and maintenance for the connected Salesforce platform
- Support continued build-out of key reports and dashboards, data administration, and integrity upkeep
- Recommend new features and improvements to optimize and increase use of the platform
- Provide technical specifications and help maintain overall documentation for the business



- Adhere to and promote best practices, and design the guidelines for security procedures Salesforce Administrator

Anyity, Salesforce ISV Partner

May 2023 - Present (4 months)

Responsibilities:

Responsible for Salesforce production org and sandboxes, including but not limited to:

- Manage a Salesforce CRM Database
- Modifying Reports, Dashboards, List Views
- Maintain data, creating backups, overall data management and integrity.
- Implemented picklists, lookups, master detail relationships, validation Rules and formula fields to the custom objects
- Daily Projects to increase the overall functionality
- Configure data integration and build automations including email templates, alerts, and flows

Salesforce administrator, BA, consultant, freelance

Mar 2023 - Present (6 months)

Salesforce process specialist, FOSS

Dec 2022 - Mar 2023 (4 months)

Responsibilities:

- Support and improvement of Salesforce Sales & Service Cloud, Field Service in an international company with branches around the world
- User support, testing improvements and bug fixes
- Creating dashboards, reports and report types, determining their structure and managing user access
- Collecting requirements from end users and coordinating delivery in cooperation with the developers
- Creating and updating documentation
- Participation in the preparation for the implementation of solutions in new branches

Consultant/Business Analyst, Admin, Bisols Business Solutions

Oct 2018 - Nov 2022 (4 years 2 months)

Responsibilities:

CRM and ERP for SMB implementations

- Identify business needs as well as functional and non-functional requirements
- Document, analyze, and decompose requirements
- Own the solution product backlog
- Admin & Implementation ERP 1C: Drive on the Polish market
- Launch the first in Poland and the first successful in Europe 1Ci 1C:Drive SaaS cloud solution
- CRM Bitrix24 admin & Implementation - modules: CRM, Collaboration, Tasks and Projects, Calendar, Pages and Stores, Automation
- Developed and initiated projects, managed costs and monitored performance
- Identified plans and resources required to meet project goals and objectives
- Maintained relationships with software vendors to lower costs and diversify capabilities



CEO, Consultant, BiznesProgrammy

Sep 2006 - Dec 2018 (12 years 4 months)

Software house company management, CRM, ERP, Accounting software implementation.

Responsibilities:

- Consultant\Business analyst
- Project manager
 - Specialist of software implementation
- IT administrator
- Customer technical support
- Sales management

EDUCATION

Trailhead by Salesforce

Salesforce Certified: Administrator, Consultant, Platform App Builder

Jun 2022 - Present

Polessky State University

a master's degree, Banking and Financial Support Services

2000 - 2006

LICENSES & CERTIFICATIONS

- Salesforce Certified Administrator (SCA) ADM 201 - Salesforce
2605336
- Security Specialist (Salesforce Superbadge) - Salesforce
- User Authentication Specialist (Salesforce Superbadge) - Salesforce
- 1C Junior Developer - 1Ci
2BDA58F447F7
- Salesforce Certified Service Cloud Consultant - Salesforce
3024125
- 1C:Drive Consultant - 1Ci
0000014
- Salesforce Certified Platform App Builder - Salesforce
3147888
- Salesforce Certified Associate - Salesforce

